



Workshop 2: Strategy Case Studies Task Sheet

After reading your case study, discuss as a group the following questions. Flipchart responses to questions 1 and 5 for report back.

- 1. In this case study, what strategies and tactics worked and why?**
2. Where did the union find allies? Did allies shift along the way? Were some temporary (strategic) allies?
3. What vision or alternatives did the union/coalition put forward?
4. What campaign language, angle, and arguments did the union/coalition use? What worked in this respect, and why?
- 5. How could this strategy and these tactics apply in your local or community? What would be different? What would be needed to make it succeed?**
6. Have you participated in or heard about a similar campaign? Did it turn out differently? If so, why?

Record new privatization fightbacks and victories (not mentioned earlier in the workshop) on symbols for the map, or add more detail to those already posted.