

Bargaining tools

CUPE national representatives and the bargaining team

CUPE national representatives are the lead CUPE staff person working with your local to negotiate collective agreements. They offer leadership and guidance for your bargaining team, and facilitate access to the broad range of services available in the union.

Materials

Clear language tool: the clarity kit

The tools in this kit are designed to be used cooperatively by both management and union advocates to develop a strategy for clear language in the municipal sector.

- cupe.ca/clear-language

Bargaining benefits kit

This tool can help your local bargaining table, whether you're trying to negotiate new benefits, facing increases in health costs, demands for concessions, or an erosion of current benefits.

- cupe.ca/bargaining/kit

Bargaining equality kit

This comprehensive bargaining tool covers the broad range of equality issues from discrimination, harassment and violence to child care, the duty to accommodate and pay equity.

- cupe.ca/bargeq

Economy at work

This CUPE national publication published four times a year provides workers and their representatives with accessible information and analysis of relevant economic developments, to inform bargaining.

- cupe.ca/economyatwork

Tabletalk

CUPE's national bargaining resource provides CUPE locals and national representatives current information for preparing and negotiating bargaining demands.

- cupe.ca/tabletalk

Regional supports

CUPE regional offices provide a range of bargaining supports:

- Province-wide bargaining conferences
- Sector-specific bargaining conferences

- Issue-specific conferences on issues like pensions, anti-union legislation, pay equity, etc.
- Wage briefs
- Language comparisons
- Bargaining kits
- Sector coordinators to facilitate coordinated bargaining
- Political action and lobbying

Member education

CUPE offers a wide range of bargaining-related workshops:

- Weeklong bargaining course
- Preparing for bargaining
- Bargaining skills
- Bargaining equality
- Strike averting
- Strike preparation

Technical support

Technical staff supports locals during bargaining.

We have professional staff trained in a many areas:

- Legal
- Research
- Communications
- Equality
- Health and safety
- Job evaluation
- Finance

CUPE staff also have access to the Collective Agreement Information System (CAIS), a system for compiling and analysing collective agreement information.